

# A SMARTER APPROACH TO EXECUTION

By Rich Plumery

## 1-Day Workshop on January 14<sup>th</sup>

09:00 - 17:00

Zwijndrecht, The Netherlands

HOSTED BY

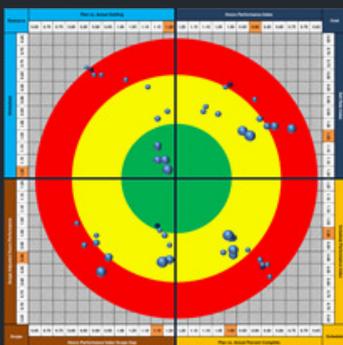


### Who should attend?

This workshop will focus on the actionable tasks, events and resources that drive project risks and adverse outcomes.

People with the following - or similar - backgrounds will benefit from this workshop:

- Project/Cost Controllers
- Cost Engineers
- Cost Estimators
- Project (Cost) Managers



The fact that today's projects become increasingly complex and high-paced, limits the effectiveness of project controls when they're not correctly implemented. In some cases they're only used as a retrospective, scientific method, rather than simple, easy to understand processes.

In an effort to increase the value of project controls, Rich Plumery developed the SMARTER project approach, which assures team alignment, efficient planning, monitoring and controlling of the project's critical risks. It's a way of approaching projects to:

- Ensure project information is delivered in a timely manner;
- Identify Issues as soon as possible, leaving time to take action;
- Avoid counterproductive behavior by project members and management;
- Enhance employee involvement.

By following this workshop, participants will gain an in-depth understanding of the factors that drive project success. The methodologies explained during this workshop can directly be applied in people's day-to-day work, leading to immediate improvements in the performance of projects.

**Rich is a strong leader with a keen sense for business. He is able to see the big picture and create cohesive direction for his team and project stakeholders**

- Project Director AECOM

**Rich and his SMARTER approach are a breath of fresh air in the tired world of Earned Value. His is the first approach I have seen that really addresses "what truly matters in project controls"**

- John Hollmann, PE CCP CEP DRMP, Editor AACE International TCM Framework

# SESSION TOPICS

## Clarity of Task

- Objective Goal setting – Identify and eliminate the four dysfunctional O's in Organizational Behaviors.
- Aligning to Goals – Team leadership and creating an environment of transparency and trust.

## Clarity of Role

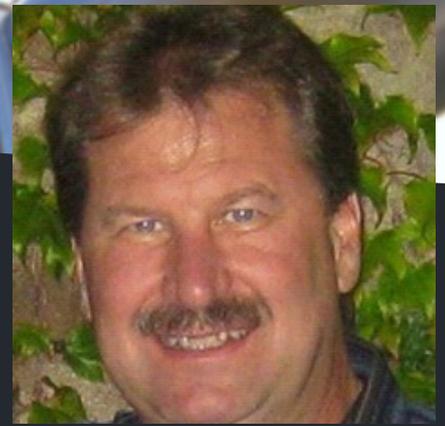
- Team Development;
- Contracting and Risk Strategies;
- Communicating stakeholder roles and responsibilities.

## Performance Measurement

- Reporting Fundamental Requirements (Four R's);
- Importance of Schedule Quality/Diagnostics/Analytics;
- The Role of Earned Value;
- Best Value Performance Measurement/Leading vs. Lagging Performance Metrics;
- Managing the Information for Decision making.

## Performance Improvement

- Understanding perspectives and motivations;
- Servant leadership and lateral leadership;
- Taking action! Addressing the gaps in execution – Decision making for mitigation, recovery and remediation.



## About Rich Plumery

- 23 years industrial project experience combined with years of working with elite military personnel and professional athletes.
- Developed the “Best Value Performance Measurement System” and authored a 2013 AACE paper on the subject.
- AACE International Technical Board member/Project Cost Control Subcommittee Chairperson

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Visit [costengineering.eu/workshop](http://costengineering.eu/workshop) to register online.

Price: € 750

Including course materials, lunch, coffee & tea

Contact us

**Cost Engineering Consultancy**

IJsselmeer 32E, 3332 EX  
Zwijndrecht, The Netherlands

+31(0)78 7600 270  
[sales@costengineering.eu](mailto:sales@costengineering.eu)  
[www.costengineering.eu](http://www.costengineering.eu)